



YEARS & BEYOND

Leadership ▪ Excellence ▪ Impact

RESOURCE MOBILIZATION NEWSLETTER

May - June 2026





A Glimpse at IBA

IBA Strengthens Academic Ties with Senior Academic from Bangladesh

IBA Karachi welcomed a distinguished delegation of senior academics from Bangladesh, including Vice Chancellors, Deans, Heads of Departments, Directors, and faculty members from leading universities. The visit served as a platform for meaningful academic dialogue, knowledge exchange, and discussions on fostering greater collaboration between higher education institutions in Pakistan and Bangladesh.

The engagement was inaugurated by Dr. S. Akbar Zaidi, Executive Director – IBA, and was attended by representatives from the Higher Education Commission (Sindh HEC). The visit reflects IBA's continued commitment to advancing regional academic partnerships and promoting excellence in higher education.



Analyzing Pakistan's Economic Challenges and Policy Direction

Dr. S. Akbar Zaidi, Executive Director – IBA Karachi, shared his expert analysis on DAWN News' *Khabar Se Khabar*, discussing Pakistan's economic outlook ahead of the Federal Budget.

The discussion covered key economic challenges, including unemployment, inflation, taxation, and poverty, while highlighting the need for structural reforms to drive sustainable economic growth. Dr. Zaidi also emphasized the importance of placing climate change and population growth at the forefront of national policymaking.

From IBA Karachi to Harvard University – Dania Hassan’s inspiring Journey!

IBA Karachi proudly celebrates the achievement of Dania Hassan, BSEM Class of 2023, who graduated from Harvard University with a Master’s in Human Development and Education, earning a perfect 4.0 GPA.

At Harvard, Dania contributed to the Pakistan Conference at Harvard, supported the Dyslexia IRL Conference at the Harvard Graduate School of Education, worked with Harvard’s Development Office and Office for the Arts, and was competitively selected for a study group on *The Future of the Workforce*.



Celebrating Alumni Achievements – Mr. Muhammad Ali



We are proud to congratulate Muhammad Ali, MBA Class of 1990, on being conferred the **Hilal-e-Imtiaz**, one of Pakistan’s highest civil honors.

An accomplished entrepreneur, former Chairman of SECP, and current Advisor to the Prime Minister on Privatization, this recognition reflects his lifelong contributions to Pakistan’s economic and institutional development.



Financial Support Partnerships

PSO Extends Long-Term Support For NTHP Scholars at IBA Karachi!

As Pakistan's largest oil marketing company, **Pakistan State Oil** has renewed its support for the National Talent Hunt Program, backing **five scholars** at IBA Karachi this year - a partnership that, for PSO, extends its reach beyond fuel and infrastructure into investing directly in the country's talent pipeline.

For five students, that translates into a degree from one of Pakistan's leading business schools, on merit rather than means. IBA Karachi thanks PSO for its continued confidence in the program.



A Legacy of Giving: Mr. Aqeel Karim Dhedhi Continues His Support



IBA Karachi is deeply grateful to **Mr. Aqeel Karim Dhedhi** for his continued generosity and steadfast support. Following his gracious hosting of the *Diya Jalaye Rakhna Hai* fundraising event at his residence last year, Mr. Dhedhi has once again extended his financial support to IBA, reaffirming his commitment to expanding access to quality education.

His enduring partnership enables deserving students to pursue a world-class education, nurture their potential, and emerge as future leaders who contribute meaningfully to society.

Alumnus Mr. Shazer Baig Continues to Champion Education At IBA Karachi!

Mr. Shazer Baig, Global Content Director – E-commerce at L'Oréal and proud IBA alumnus, continues to give back by supporting one deserving student at IBA Karachi.

His contribution reflects IBA's strong culture of alumni engagement and the enduring bond between graduates and their alma mater, helping talented students access quality education and achieve their academic goals.

PEF Continues Its Support Towards 73 Deserving Students at IBA Karachi!

IBA Karachi is grateful to the **Professional Education Foundation (PEF)** for continuing its generous support by partially sponsoring 73 students for the academic year 2025–2026.

This ongoing partnership plays a crucial role in enabling deserving students to pursue quality higher education



Pharmalink Begins Its Support For Deserving Students at IBA Karachi!

Following the "Diya Jalaye Rakhna Hai" Fundraiser, **Mr. Saad Akhai, Director at Pharmalink**, extended financial support to a student at IBA Karachi.

The collaboration focuses on helping ensure that deserving students continue to access quality higher education and reinforcing a shared commitment to educational empowerment and the spirit of giving back.



Key Events, Partnerships & Discussions

Orange Tree Foundation Continues Its Support for Students!

Following a long-term, productive partnership, IBA Karachi recently met with **Mr. Omar Mateen Allahwala, CEO & Founder** - Orange Tree Foundation (OTF) to discuss new avenues for collaboration and further strengthen the longstanding partnership between the two institutions.



The discussion focused on expanding opportunities to support deserving students at IBA Karachi and reinforcing a shared commitment to advancing access to quality education.

Strengthening Partnership with Lucky Core Industries!



IBA Karachi connected with Lucky Core Industries to advance discussions on a continued, structured collaboration and deepen the institutional partnership. The meeting focused on strengthening sustainable financial assistance mechanisms for deserving students while expanding the impact and reach of the **LCI Impact Scholarship**.

The discussion also reflected on the success of the LCI Impact Scholarship, with **3 female scholars** having graduated from IBA Karachi and gone on to achieve their professional aspirations. Building on these encouraging outcomes, both teams explored opportunities to further strengthen the program and extend its impact to future cohorts of students.

The engagement marks an important step toward building a long-term, value-driven partnership.

Strengthening Impact Through Industry Collaboration

Mr. Sameer Khaleequzzaman, Senior Manager – Resource Mobilization, along with the Resource Mobilization team, met with **Mr. Asghar Naveed** and **Mr. Muhammad Shahwar Khan** from **Mari Energies Limited** to explore collaboration opportunities for expanding support for Financial Assistance and the National Talent Hunt Program (NTHP) at IBA Karachi.



The discussion focused on strengthening access to higher education for deserving students from underserved communities through structured financial support. The engagement reflects a shared commitment to fostering inclusion and expanding educational opportunities through meaningful industry–academia partnerships.

Deepening Collaboration with Mitsubishi UFJ Financial Group (MUFG)



IBA Karachi recently had the privilege of hosting **Mr. Takuo Ikeda** from Mitsubishi UFJ Financial Group (MUFG), alongside **Mr. Matsuda, Consulate General of Japan** in Karachi, to explore opportunities for expanding collaboration and further strengthening the longstanding partnership between MUFG and IBA.

The discussion focused on identifying new avenues of engagement beyond MUFG's existing support for undergraduate and graduate scholars, reinforcing a shared commitment to advancing educational excellence and student success.



Make A Difference

Thank You for Making a Lasting Impact!

*We extend our sincere gratitude to all our generous donors, whose steadfast support enables **IBA Karachi** to continue its mission of delivering quality higher education and nurturing the leaders of tomorrow. In a country where access to quality higher education remains limited, your contributions do more than fund education — they create life-changing opportunities for deserving students to grow, thrive, and contribute meaningfully to their communities and the wider society.*

Our incredibly talented students are and will continue to be honored and empowered to have support like yours in their corner.

*If you are interested in continuing your impact or establishing an endowment in memory of a loved one, we would be pleased to guide you through the process. Please reach out to us at **rm@iba.edu.pk** or call **+92 301 811 8850**.*

Our team is here to assist you!

Donate Today!

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